

AM PM Marine

...Where Customer Service is Always #1

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2018 Spring Commissioning Program

Friends,

It's hard to believe that another winter has passed. We would like to thank everyone, including all of our new customers who have joined our family in boating for your support over the winter and for giving us the opportunity to get to know you and your family.

To show our appreciation for your support, we would like to help you by offering discounts off of our spring pricing. Please take a moment to view our commissioning schedule for the 2018 model year.

Our dealership here in Pasadena offers every service that your boat will need. We have the most up-to-date, state-of-the-art equipment to handle all of your boating needs. Our technicians are factory-trained in Volvo, Mercruiser & Yamaha as well as Westerbeke and Kohler generators, in order to provide you with the best service. We will insure that your vessel is professionally maintained and worry free to you.

Again I want to thank all of our customers for allowing us to provide your marine service.

Tom Pierzchalski Jr., President

Services Provided by Am-Pm Marine

- Hydraulic trailer service
- Forklift service
- Travel lift service
- Factory trained service techs for Volvo , Mercruiser & Yamaha as well as Westerbeke & Kohler generators
- Free Courtesy Boat inspection with any service (includes a detailed report and consulting with the technician)
- Free Captain boat pickup and delivery for spring commissioning (Pasadena and Severna Park zip codes only)
- Dockside service by water
- Roadside service at no charge in the Pasadena and Severna Park zip codes
- Fenced-in secure yards for winter storage
- Prompt and professional service
- Bottom painting
- Drive service (all makes and models)
- Detailing
- Major and minor fiberglass repairs and custom paint jobs
- Free courtesy boat wash in the spring with any storage boat
- Engine sales and service for repowering
- Full parts and accessory department
- Boat trailer storage
- Electronics installations
- Shrink-wrapping
- Prop reconditioning
- Carburetor rebuilds
- Canvas and upholstery services
- Woodworking services
- We welcome all warranty work even if you did not purchase your vessel from us (please give us the chance to show you how we take care of our customers for warranty repairs)
- We offer much more, so please call us and ask. I am sure you will find that we can handle it.

Attached for your convenience

- *“Spring Commissioning Agreement”*
- *“Rules and Regulations” acknowledgment*
- *“Owner Responsibilities” acknowledgment*
- *“Services Provided” listing*

Please fill out and sign the following documents:

- *“Services Provided” (check off the services you would like us to perform)*
- *“Spring Commissioning Agreement”*
- *“Owner’s Responsibilities” form*

All three documents must be returned to us either by mail, fax or scanned email prior to the undertaking by AM-PM Marine of any work. A valid credit card or advanced payment is required.

If you have any questions or need help filling the form out we will be glad to assist you please call us any day Tuesday through Friday from 9:00 am to 5:00 pm.

Spring Commissioning Agreement

Last Name: _____ First Name: _____ Date: _____

Address: _____ City: _____ State: _____ Zip: _____

Make of Boat: _____ Length: _____ Beam: _____

Date Request for Launch: _____ Location of Keys: _____

Location of vessel include address: _____

Engine Mfg: _____ Model of engine: _____ Twin (yes or no)

Boat Insurance Co (Required if you are storing with us)

Insurance Co. Name: _____

Policy #: _____ Eff. Date: _____

If you do not have insurance you must sign and acknowledge that you are self insuring and Am-Pm Marine will not be held responsible for any loss or damage to your vessel.

Customer acknowledgment: _____

Work Phone # _____ Cell Phone # _____

Home Phone # _____ Emergency Contact # _____

Email Address _____

Credit Card Information:

Visa or MasterCard: _____ 3 Digit Security Code _____

Exp Date: _____ Name on the Card: _____

I understand and agree to all rates, regulations, rules and provisions. I authorize the work to be done and payment via my credit card as above. Am-Pm Marine and its employees may operate the vessel for purpose of testing, inspections or delivery at my risk. An express mechanics lien is acknowledged on the vessel to secure any amount of repairs thereto. Am-Pm Marine will not be held responsible for loss or damage to the vessel or articles left in the vessel in case of fire, theft, accident or any other cause beyond our control. All balances are due on or before completion of work or 3.0 % per month rate will apply for any balances due. Any legal fees incurred to collect a debt will be charged to the customer. Any boats not picked up within 3 days of completion of work will be assessed a storage charge of \$20.00 per day. All boats must be removed from winter storage by May 1, 2018 or daily storage charges will apply @ \$20.00 per day along with any incurred charges for yard moves to access other customer's vessels. Any exceptions must be in writing from the management extending your storage stay.

I hereby acknowledge all of the above terms:

Customer Signature _____

Date _____

Rules and regulations

1. *Any condition on or around a boat that is declared a hazard in the judgment of Am-Pm Marine Inc. shall be removed to the satisfaction of Am-Pm Marine Inc. and billed at the prevailing shop rate. At no time is any painting allowed on Am-Pm Marine Inc. premises.*
2. *No open fires, tools or equipment that produce a flame are allowed on any boat or property at Am-Pm Marine Inc. No heaters of any kind are permitted on boats during storage.*
3. *No outside contractors are allowed on Am-Pm Marine Inc's premises.*
4. *The term "Summer Storage" refers to Summer space rental. The applicant is renting space whether the boat is in the water or on the land provided by Am-Pm Marine Inc.*
5. *Any granting of space rental hereunder is with the distinct understanding, and the applicant hereby agrees, that Am-Pm Marine Inc. assumes no responsibility for the safety of any vessel moored at the docks or adjoining water during land storage. Am-Pm Marine Inc. will not be liable for fire, theft or damage to said vessel, its equipment or any property in or on said vessel, unless due to Am- Pm Marine's gross negligence. The applicant further agrees that the mooring and dry land space rental of any vessel hereunder shall be at his own risk.*
6. *All boats must be properly moored and tied with adequate mooring lines so as to prevent damage to other boats, docks or pilings. In the event the mooring lines for any boat are not strong enough to withstand existing conditions, Am-Pm Marine Inc. shall have the right, but not the obligation, to replace said lines at the expense of the boat owner. If no lines or fenders are on the boat at the time of launch, new lines and fenders will be installed at customer's expense.*
7. *No living or staying on the boat overnight is permitted while boat is on dry land storage.*
8. *The granting of slip space or dry land space rental hereunder is with the understanding and the applicant hereby agrees that Am-Pm Marine Inc. assumes no responsibility for personal injuries sustained by the applicant, or any of the applicant's guests or employees, while on Am-Pm Marine Inc. premises or piers unless due to Am-Pm Marine Inc's gross negligence. Boat owners must maintain adequate insurance on their vessel. A minimum of Three Hundred Thousand dollars (\$300,000.00) liability insurance and full replacement value of vessel insurance, while boat is transported, moored or land stored at Am-Pm Marine Inc. must be provided by owner. Am-Pm Marine Inc. will not be responsible for injuries (including death) or property damage resulting from, use of dock or marina facilities, unless due to Am-Pm Marine Inc's gross negligence.*
9. *Boats , motors and equipment of any kind, or articles placed in storage for repair or otherwise in possession of Am-Pm Marine Inc. , are not insured by Am-Pm Marine Inc. All personal accessory articles and /or equipment of value should be removed from the boat before storage procedure is started. We agree to use precaution to prevent loss or damage to the boat accessories, but we are not responsible for loss and damage, as may arise from fire, flood, windstorm, malicious mischief or any other conditions beyond our control.*
10. *Owners are responsible for making Am-Pm Marine Inc. aware of any special hauling instructions. Most boats are hauled by travel lift, with nylon slings or hydraulic trailer. Am-Pm Marine Inc. is not responsible for damage to the boat, if boat is structurally unsound for chosen method of hauling. Please contact our Service Department if you are unsure about the hauling of your boat.*
11. *Account balances must be paid in full before any boat will be re-launched from winter storage. A service charge of 3% per month will be calculated on all amounts that are over 30 days past due.*
12. *Boat owner is responsible for the removal of all bilge drain plugs.*
13. *Due to safety and environmental regulations, no outside work will be allowed on Am-Pm Marine Inc's premises.*
14. *The applicant has read and agrees to carry out and abide by all the rules and regulations of Am-Pm Marine Inc, as set forth above, and will abide by any amendments that may be made.*
15. *The owner agrees to pay all reasonable attorneys fee and/or legal costs incurred by AM-PM Marine, Inc. as a result of owner's breach of any of these Rules and Regulations.*

Signature _____

Date _____

Owner Responsibilities

Am-Pm Marine Inc. will require the following maintenance items to be completed (Please sign below to confirm that all requirements have been met.)

- 1. Batteries are to be completely charged and topped off. Am-Pm Marine, Inc. assumes no responsibility for discharged or unserviceable batteries upon spring delivery. Batteries removed by the owner are to be reinstalled one week prior to our spring commissioning.*
- 2. All personal items and valuables such as removable electronics, hand held vhf radios, c-map chips, shore power cords, etc, must be removed from the boat. Am-Pm Marine, Inc. is not responsible for missing items during storage.*
- 3. Customer must make arrangements to fill fuel tank before delivery if there is not adequate fuel in the vessel Am-Pm Marine reserves the right to put fuel in the customers boat at customers expense if deemed necessary*
- 4. Customer must have all dock lines and fenders on boat prior to launch.*
- 5. Owner agrees to have completed the above listed maintenance items. Owner will not hold Am-Pm Marine, Inc. responsible for any damage to the boat, canvas boat accessories due to storm, fire, theft, act of god or any condition beyond Am-Pm Marine, Inc.'s control while stored or transported by Am-Pm Marine Inc.*

Customer signature: _____

SERVICES PROVIDED

Engine Commissioning

(Parts are not included)

(Engine start, check all systems & top off fluids, does not include sea test)

1091 Commissioning: 4, 6 & 8 cylinder engines	\$100.00	_____
1092 Commissioning: twin engine 4, 6 & 8 cylinder	\$200.00	_____
1093 Commissioning: sport jets	\$100.00	_____
1094 Commissioning: outboards up to 50 hp	\$100.00	_____
1095 Commissioning: outboards over 50 hp	\$100.00	_____
1096 Commissioning: Diesel Engines	\$125.00	_____

Fresh Water Commissioning

(Parts are not included)

1097 Bow Riders up to 28 ft.	\$ 69.00	_____
1098 Express Cruisers up to 25 ft.....	\$100.00	_____
1099 Express Cruisers 26 to 34 ft.....	\$145.00	_____
1100 Express Cruisers 35 to 45 ft	\$195.00	_____
1101 Express Cruisers over 45 ft	\$250.00	_____
1102 Live Bait wells (per pump).....	\$ 40.00	_____
1103 Macerator wells (fish boxes) up to 2 (additional will be charged per pump)	\$ 40.00	_____
1104 Raw water wash down	\$ 40.00	_____

HEAD COMMISSIONING

1105 Vacu Flush Heads	\$ 35.00 ea.	_____
1106 Electric & Manual Flush	\$ 55.00 ea.	_____
1107 Each Add Head	\$ 55.00 ea	_____

MISCELLANEOUS COMMISSIONING

(Does not include parts)

1108 Ice makers.....	\$100.00	_____
1109 Washer.....	\$40.00	_____
1110 Generator commissioning.....	\$70.00	_____
1111 Air Conditioner (one zone).....	\$50.00	_____
1112 Air conditioner (Each add. Zone).....	\$40.00	_____
1113 Dockside service (time we leave the shop till the time of return).....	\$150.00 per hr	_____
1114 Captains delivery (outside Pasadena and Severna Park zip codes)	\$150.00	_____
1115 Pressure Wash (travel lift if required not included).....	\$3.00 per ft. x _____	_____

Continued on next page

1025 Acid Wash and Pressure Wash (travel lift if required not included).....	\$5.00 per ft. x _____	_____
1026 Excessive cleaning will be assessed an hourly rate with a 1 hour minimum @\$125.00 per hour		_____
1027 Closed cooling system service (anti freeze change).....	by est. plus parts	_____
1028 Mercruiser, Yamaha & Volvo Computer Diagnostic read out	\$150.00 ea.	_____
1029 Prop Reconditioning	Call for Estimate	_____
1030 Replace Zincs (Drives, trim tabs, transom, generato.....	Time & Materials	_____
1031 Engine Zinc service (Volvo, Yamaha & Mercruiser).....	Call for Estimate	_____
1032 Free courtesy boat inspection and consulting with technician.....	No charge	_____
1116 Canvas install full enclosure.....	\$100.00	_____
1117 Canvas install bow and cockpit covers	\$25.00	_____
1035 Environmental Compliance Fee.....	\$30.00	<u>\$ 30.00</u>
1118 Fuel filter service (Be sure all of your internal engine filters have been changed)Call for Estimate		_____
1119 Trailer inspection check brakes, lights, bearings, springs, coupler & proper operation Call for est.		_____
1120 Installation for additional accessories (Electronics, Rod holders etc.....	Call for Estimate	_____
1121 Sealand vent filter change out waste tank.....	\$75.00 plus parts	_____

ENGINE TUNE UP'S

Tune up covers , adjust carburetor if applicable ,set timing , plugs ,wires cap and rotor change out.

1122 Engine Tune up 4cylinder gas.....	\$187.50 +Parts	_____
1123 Engine Tune up 6cylinder gas.....	\$312.50 +Parts	_____
1124 Engine Tune up 8cylinder gas	\$312.50 +Parts	_____
1125 Volvo serpentine belt R&R.....	\$187.50 +Parts	_____
1126 MerCruiser serpentine belt R&R.....	\$175.00 + Parts	_____
1127MerCruiser & Volvo V-belt R&R.....	\$187.50 +Parts	_____
1128 Riser & Manifold R&R MerCruiser & Volvo 4 cyl.....	\$975.00 +Parts	_____
1129 Riser & Manifold R&R MecCruiser & Volvo 6 cyl.....	\$985.00 +Parts	_____
1130 Riser & Manifold R&R MerCruiser & Volvo 8 cyl.....	\$995.00 +Parts	_____

(Price for Riser & Manifold R&R is subject to change if bolts are seized or Engine space is tight)

OIL CHANGES

(Oil changes do not include parts)

All oil changes include spin on fuel filter change / part's not included

1038 Engine oil change on 4&6 cylinder engines.....	\$125.00 + parts	_____
1039 Engine oil change on 5.0, 5.7, 6.2, 7.4 & 8.1 motors	\$125.00 +parts	_____
1040 Engine oil change on Diesels	\$187.50 + parts	_____
1041 Generator oil change	\$125.00+parts	_____
1042 Generator oil change Diesel.....	\$130.00+ parts	_____
1043 Engine oil change on outboard 4stroke models 0 to 100 hp	\$67.50 + parts	_____
1044 Engine oil change on outboard 4stroke models 101 hp 350 hp.....	\$110.00 + parts	_____
1045 Transmission Fluid Change.....	Time and material	_____

DETAILING

OPEN BOW/CENTER CONSOLE

- WHOLE BOAT WAX **\$18.50/ft**
- WHOLE BOAT COMPOUND & WAX **\$26.70/ft**
- TOPSIDE WAX **\$13.25/ft**
- TOPSIDE COMPOUND & WAX **\$17.35/ft**

EXPRESS/CRUISER/SAIL

- WHOLE BOAT WAX **\$23.00/ft**
- WHOLE BOAT COMPOUND & WAX **\$32.50/ft**
- TOPSIDE WAX **\$15.50/ft**
- TOPSIDE WAX & COMPOUNDING **\$20.25/ft**

FLYBRIDGE/AFT CABIN/CATAMARAN

- WHOLE BOAT WAX **\$25.00/ft**
- WHOLE BOAT COMPOUND & WAX **\$35.50/ft**
- TOPSIDE WAX **\$20.00/ft**
- TOPSIDE COMPOUND & WAX **\$25.25/ft**

HULL ONLY – ALL TYPES

- HULL WAX ON LAND **\$12.00/ft**
- HULL WAX IN WATER **\$14.00/ft**
- HULL WAX & COMPOUND LAND **\$16.00/ft**
- HULL WAX & COMPOUND WATER **\$18.00/ft**

INTERIOR DETAILING

Includes: Surface cleaning of head(s), sink(s), vacuum floor, upholstery, wipe down walls, windows, cabinets

- 25-45' BOATS \$4/ft
- 45'+ **Please call for pricing

****Anything very oily/dirty should be looked at for accurate estimate.**

BILGE & ENGINE COMPARTMENT CLEANING

Includes: Degreasing engine & all components that can be reached, bleaching floors, bulkheads, & stringers

- OUTBOARD/SINGLE I/O \$90.00
- TWIN I/O \$130.00
- <35' INBOARD \$175.00
- 36'-45' INBOARD \$240.00
- 45'+ **Please call for pricing

WASH PLANS

Includes: Hand wash with boat soap and dry

- Boat Wash Topside On-Demand \$3.50/ft
- Whole Boat Wash On-Demand \$4.00/ft
- Weekly Wash Plan \$2.10/ft
- Bi-Weekly Wash Plan \$2.65/ft.
- Monthly Wash Plan \$3.15/ft.

Authorization: _____.

Outside land storage

Land storage is \$18.00 per ft. Storage expires on Nov 1, 2018 all boats must be removed or a daily storage rate of \$20.00 per day will apply. Or winter storage contract must be in place.

_____ Ft. x \$18.00 _____

Hauling, travelift and forklift services

- 1047 Boats needing travel lift services to be hauled to the yard for storage, or launch, includes hydraulic trailer time \$ 13.00 per ft. X _____
- 1049 Hydraulic trailer hauling non-wide load in a 10 mile range...\$220.00 Over 10 miles add \$ 4.00 per mile... _____
- 1050 Hydraulic trailer hauling wide load in a 10 mile radius\$250.00 Over 10 miles add \$ 4.00 per mile... _____
- 1051 Forklift moves (per move) \$ 6.00 per ft..... _____ ft x \$ 6.00..... _____
- 1052 Short haul travel lift for winter work \$ 10.00 per ft. _____ ft x \$ 10.00..... _____
- 1046 Forklift time for pulling engines 1 hour minimum @ \$100.00. After the first hour, cost will be based on half hour increments @ \$50.00 per half hour..... _____

Customers must have their own blocking materials on site when Am Pm Marine arrives with their boat. If not, Am Pm Marine will provide the necessary materials and customer will be billed accordingly.

Outdrive services

Does not include parts

(Props should be pulled at least 3 times a year & lubed)

Volvo DP Drives –Props shafts must be cleaned and Greased every month

<i>1053 Alpha outdrive w/water pump impeller replacement (remove, service & reinstall)</i>	<i>\$ 385.00</i>	_____
<i>1054 Alpha outdrive stern drive service w/o impeller (remove service & reinstall).....</i>	<i>\$ 199.00</i>	_____
<i>1056 Bravo Stern Drive Service w/o engine impeller change out</i>	<i>\$199.00</i>	_____
<i>1057 Bravo Stern Drive Service with engine impeller change out</i>	<i>\$385.00</i>	_____
<i>1058 Volvo Stern Drive Service w/o engine impeller change out.....</i>	<i>\$199.00</i>	_____
<i>1059 Volvo Stern Drive Service with engine impeller change out.....</i>	<i>\$285.00</i>	_____
<i>1060 Lower unit fluid change application</i>	<i>\$ 95.00</i>	_____
<i>1061 Lower unit fluid change IPS / Zues application.....</i>	<i>\$250.00</i>	_____
<i>Gimbal Bearing R&R.....</i>	<i>\$TBD +Parts</i>	_____
<i>Bellows R&R for MerCruiser applications.....</i>	<i>\$TBD +Parts</i>	_____
<i>(R&R bellows, trim senders, intake hose, drive mounting gasket, gimbal bearing & intermediate shift cable)</i>		
<i>Bellows R&R for Volvo.....</i>	<i>\$TBD +Parts</i>	_____
<i>(Ask about R&R of bellows, trim senders, intake hose, drive mounting gasket & gimbal bearing)</i>		

Continued on next page

Shrink wrapping Services

For Removal

(Includes disposal of shrink wrap)

<i>1131 Sport jet Shrink (PWC).....</i>	<i>\$ 25.00</i>	_____
<i>1132 Sport boats / sport yachts up to 25 feet.....</i>	<i>\$ 75.00</i>	_____
<i>1133 Sport boats/ sport yachts 26 to 29 feet.....</i>	<i>\$ 95.00</i>	_____
<i>1134 Sport Boats / Sport Yachts 30 to 41 feet</i>	<i>\$105.00</i>	_____
<i>1135 Sport Boats / Sport Yachts 42 feet and up</i>	<i>\$135.00</i>	_____
<i>1136 Aft Cabin / Bridge Boats 30 to 42 feet</i>	<i>\$ 150.00</i>	_____
<i>1137 Aft cabin / Bridge Boats 42 to 56 feet.....</i>	<i>\$195.00</i>	_____

Bottom Painting Service:

Charges for bottom paint include materials

(Any boat being stored with us must have this application completed upon the winterization schedule. Any boats that do not have the color specified in the color box will be painted the original color or if it has not been painted it will be painted at the discretion of the dealership as for the bottom color.)

1073 Paint Bottom hard paint (never painted) color.....	\$67.00 per ft.	_____	_____
1074 Paint Bottom ablative paint (never painted) color	\$97.00 per ft.	_____	_____
1075 Repaint Bottom Hard paint color	\$20.00 per ft.	_____	_____
1076 Repaint Bottom ablative paint color	\$34.00 per ft.	_____	_____
1077 Scrape and paint out drive (per Drive).....	\$210.00 ea.	_____	_____
1078 Scrape and paint Bow Thruster	Time and Material	_____	_____
1079 Hydraulic Platforms scrape and paint with zinc install.....	Time and Material	_____	_____
1080 Sand Blast Running Gear & Tabs	\$ 199.00 Flat Rate	_____	_____